



Compliance Manager for CMMC – NIST (SP) 800-171 Interim Rule update



The ultimate platform to help your clients prepare for and maintain compliance with the Cybersecurity Maturity Model Certification (CMMC) by the Department of Defense (DoD).

Perform and Score a NIST (SP) 800-171 Self-Assessment

Under the DoD Interim Rule, contractors are required to complete a self-assessment and submit their score to confirm their compliance with NIST (SP) 800-171 before they can be awarded DoD contracts. Compliance Manager's built-in workflow automation engine walks the user through the assessment process, and our module uses the scoring methodology dictated by DFARS clause 252.204-7020 to generate an itemized scorecard for each of the 110 controls that are included in NIST (SP) 800-171.

Produce the Required Documents

Defense contractors are also required to generate a System Security Plan (SSP). The SSP describes how the specified security requirements that were assessed are being met. The plan describes the system boundary, the operational environment, how the security requirements are implemented, and the relationships with, or connections to, other systems. Our module automatically generates this report directly from the assessment.

A second required document, the Plan of Action and Milestones (POAM), is also automatically created by the assessment. The POAM is a key document for continuous security improvement activities. For each control that is not implemented based on the assessment, the POAM lists the mitigating steps that will be made to become compliant, along with a specific deadline for completion.

STAY AHEAD OF YOUR CLIENTS' NEEDS

The CMMC Interim Rule went into effect on November 30, 2020. For all new DoD contracts after that date, along with any renewals or options on existing contracts, contractors and subcontractors are required to report their self-assessment results, or they will not qualify to work on the contract.

If you have any clients who are part of the Defense Industrial Base, even as a subcontractor several layers down, they will need help with the CMMC Interim Rule. Support them with Compliance Manager so they don't need to go elsewhere.



EXPAND YOUR MSP PRACTICE

There are over 300,000 businesses and about 1 million DoD contracts that are part of the Defense Industrial Base (DIB). Ask every prospect if they work on any DoD contracts. If the answer is yes, take advantage of the opportunity by helping them perform the NIST (SP) 800-171 self-assessment and offering to remediate any vulnerabilities. With Compliance Manager, you don't need to be a CMMC expert.



CREATE NEW RECURRING REVENUE STREAMS

CMMC is just one of the many IT security and privacy standards that are included with the base Compliance Manager platform. Whether it is HIPAA, GDPR, the NIST Cybersecurity Framework, or every client's cyber liability insurance policy, Compliance Manager gives you diverse ways to create new recurring revenue streams from new and existing clients.



Request a Demo today and discover the advantages of Compliance Manager — the purpose-built compliance process automation platform for MSPs.